



August 8, 2024

RE: 2024 – 2025 Contract Rate Increase Request-Training update

To Whom It May Concern:

Many of you have reached out already with contract rate questions. Even though we have met and/or had meetings with some of you, we are sending this letter out to all.

With the continued rise in costs associated with staffing, training, and facility expenses, we will be increasing the per diem rate of \$267.41 by \$6.14 and with the DCW rate of \$36.45, bringing the new per diem rate to \$310.00. Please find attached the FY 2024-2025 contractual rate sheet. Please note, there are additional rate increases as well based on the home's staffing ratios, the needs of the individuals and additional services being offered.

We are also requesting that if you are currently or anticipating charging Beacon for training, that this be offset with an additional rate increase, as we do not use your training.

We contract with over 40 CMH's and it is difficult to provide each of you with monthly Recipient Rights updates. Therefore, we would greatly appreciate you requesting this when you are performing audits and not monthly.

We remain committed to our mission to provide high-quality, gentle, compassionate, and evidenced-based care to help the people we serve reach their goals and live rich lives. We appreciate your partnership in assisting us in meeting this shared mission.

If you have any questions or would like to discuss in more detail, please contact Melissa Williams at 269.214.0453 or via email at [Contracts@beaconspecialized.org](mailto:Contracts@beaconspecialized.org).

Sincerely,

A handwritten signature in black ink that reads "Melissa Williams".

Melissa Williams

Executive Vice President of Operations-Michigan